# **CUSTOMER CASE STUDY**





"Sci-Net's team successfully implemented a customised Dynamics NAV ERP Retail solution in record time with five people over five months. In a previous role, this type of implementation took many times the number of people, and approximately three years.

Their focus, dedication & customer service made them a pleasure to work with. Tapi had a small team working with Sci-Net on the project, and I'm delighted with the end solution. They also have an extensive Partner Network to help with other integrated solutions, and they have been pivotal in the successful implementation of these systems."

Jason Turner CIO, Tapi Carpets & Floors

#### SITUATION:

Having ambitious growth plans we needed a scalable ERP platform capable of meeting the exacting demands of a national flooring retailer, to provide an adaptable flexible approach to cover every aspect of the business; from sales through to supply chain automation and financials. This would be supported by powerful Business Intelligence reporting to allow informed business decisions to drive our growth plans.

#### SOLUTION

Sci-Net implemented a fully integrated Dynamics NAV ERP Retail Solution which is hosted entirely in the cloud and fully managed in their Microsoft Azure platform, which helped minimise Tapi's IT infrastructure costs.

Tablet sales have revolutionised customer engagement as Tapi's Sales Team can move freely around the store to suit the customer, allowing for a faster and more fluid sales transaction. There is now no requirement to replicate POS data back to our head office. All store information is immediately available for Head Office to see.

Being able to automate and digitally transform Tapi Carpets and Floors it allowed the business to operate and grow with minimal support staff at the head office. Due to this Tapi Carpets & Sci-Net were a finalist in the Retail Week Tech & Ecomm Awards for this solution and implementation. TO FIND OUT MORE ABOUT OUR AWARD WINING ERP RETAIL SOLUTION, GET IN TOUCH WITH THE SCI-NET TEAM TODAY.

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